Change #	Addendum	RFP Section #	Page #	Original RFP Text		Revised RFP Language				
10	4	Appendix	24	Subsection D:		Subsection D: Changed D.3 to D.2				
		AA		Proposal Section and Page Number PART II: TECHNICAL APPROACH		Proposal Section and Page Number				
				Section D: Member Enrollment and Disenrollment		Section D: Member Enrollment and Disenrollment				
				D.1 Describe your enrollment procedure requirements, including how you will ensure that you will coordinate with DHH and its Agent.	•	D.1 Describe your enrollment procedure requirements, including how you will ensure that you will coordinate with DHH and its Agent.				
				D.3 Describe the steps you will take to assign a member to a different Provider in the event a Primary Care Dentist requests the Member be assigned elsewhere.		D.2 Describe the steps you will take to assign a member to a different Provider in the event a Primary Care Dentist requests the Member be assigned elsewhere.				
11	4	Appendix	26	Subsection E:	L	Subsection E: Correcting points in item E.3 to 20 points				
		AA			Proposal Section and Page Number PART II: TECHNICAL APPROACH	Total Possible Points	*			
				E.2 Describe your approach to DBP case management. In particular, describe the following:		and Page PART II: TECHNICAL APPROACH	Total ossible Points			
				Characteristics of members that you will target for DBP case management services; How you identify these members; How you encourage member participation; How you sessess member needs; How you develop and implement individualized plans of care, including coordination with providers and support services; and How you coordinate your disease management and DBP case management programs.	20	E.2 Describe your approach to DBP case management. In particular, describe the following: Characteristics of members that you will target for DBP case management services; How you identify these members; How you encourage member participation; How you assess member needs; How you develop and implement individualized plans of care, including coordination with providers and support services; and How you coordinate your disease management and DBP case management programs.	20			
				E.3 Provide your communication/transition plans with the Bayou Health Plans in coordinating the following carved out services which will continue to be provided by the Medicaid fee-for-service and Bayou Health programs: Primary Care Providers Outpatient facility fees for dental services Fluoride Varnish performed by Primary Care Physician Recipients residing out of state temporarily in a Psychiatric residential treatment facility Targeted Case Management Current Procedural Terminology (CPT) codes billed by Oral Surgeons	2	E.3 Provide your communication/transition plans with the Bayou Health Plans in coordinating the following carved out services which will continue to be provided by the Medicaid fee-for-service and Bayou Health programs: Primary Care Providers Outpatient facility fees for dental services Fluoride Varnish performed by Primary Care Physician Recipients residing out of state temporarily in a Psychiatric residential treatment facility Targeted Case Management Current Procedural Terminology (CPT) codes billed by Oral Surgeons	20			

Change #	Addendum	RFP Section #	Page #	Original RFP Text	Revised RFP Language
12	4	Appendix AA	27	Subsection E:	Subsection E: Renumbering items to 4, 5 and 6
		AA		Proposal Section and Page Number E.3 What specific measures will you take to ensure that members in rural parishes are able to access specialty care? Also address specifically how will you ensure members with disabilities have access? E.4 Detail the strategies you will use to influence the behavior of members to access oral health care resources appropriately and adapt healthier lifestyles. Include examples from your other Medicaid/CHIP managed care contracts as well as your plan for Louislana Medicaid DBP members. E.5 Much faith based, social and civic groups, resident associations, and other community-based organizations now feature health education and outreach activities, incorporate health education in their events, and provide direct oral health services. Describe what specific ways would you leverage these resources to support the oral health and wellness of your members.	Proposal Section and Page Number E.4 What specific measures will you take to ensure that members in rural parishes are able to access specialty care? Also address specifically how will you ensure members with disabilities have access? E.5 Detail the strategies you will use to influence the behavior of members to access oral health care resources appropriately and adapt healthier lifestyles. Include examples from your other Medicaid/CHIP managed care contracts as well as your plan for Louislana Medicaid DBP members. E.6 Much faith based, social and civic groups, resident associations, and other community-based organizations now feature health education and outreach activities, incorporate health education in their events, and provide direct oral health services. Describe what specific ways would you leverage these resources to support the oral health and wellness of your members.
13	4	Appendix AA	34	Subsection G: PART II: TECHNICAL APPROACH Section G: Utilization Management (UM) (Section 8 of RFP) G.3 Regarding your utilization management (UM) staff: Provide a detailed description of the training you provide your UM staff; Describe any differences between your UM phone line and your member services line with respect to bullets (2) through (7) in flem L1: If your UM phone line will handle both Louislana DBP and non-Louislana DBP calls. O explain how you will track DBP calls separately; and how, you will ensure that applicable DHH timeframes for prior authorization decisions are met.	Subsection G: Second Bullet Correcting item L1 to K1 PART II: TECHNICAL APPROACH Section G: Utilization Management (UM) (Section 8 of RFP) G.3 Regarding your utilization management (UM) staff: • Provide a detailed description of the training you provide your UM staff; • Describe any differences between your UM phone line and your member services line with respect to bullets (2) through (7) in Item K1; • If your UM phone line will handle both Louisiana DBP and non-Louisiana DBP calls, • explain how you will track DBP calls separately; and • how you will ensure that applicable DHH timeframes for prior authorization decisions are met.
14	4	Appendix AA	36	Subsection H:	Subsection H: H.2: Correcting reference I.1 to H.1 H.3: Correcting points from 5 points to 10 points

Change #	Addendum	RFP Section #	Page #	Original RFP Text				Revised RFP Language	
				Proposal Section and Page Number PART II: TECHNICAL APPROACH	Total Possible Points		Proposal Section and Page Number	PART II: TECHNICAL APPROACH	Total Possible Points
				Section H: EPSDT(Section 6 of RFP)	25			Section H: EPSDT(Section 6 of RFP)	25
				H.1 Describe your system for tracking each member's screening, diagnosis, and treatment including, at minimum, the components of the system, the key features of each component, the use of technology, and the data sources for populating the system.	5			H.1 Describe your system for tracking each member's screening, diagnosis, and treatment including, at minimum, the components of the system, the key features of each component, the use of technology, and the data sources for populating the system.	5
				H.2 Describe your approach to member education and outreach regarding EPSDT including the use of the tracking system described in I.1 above and any innovative/non-traditional mechanisms. Include: How you will conduct member education and outreach regarding EPSDT including any innovative/non-traditional methods that go beyond the standard methods; How you will work with members to improve compliance with the periodicity schedule, including how you will motivate parents/members and what steps you will take to identify and reach out to members (or their parents) who have missed screening appointments (highlighting any innovative/non-traditional approaches); and How you will design and monitor your education and outreach program to ensure compliance with the RFP. H.3 Describe your approach to ensuring that providers deliver and document all required components of EPSDT screening.	10	-		H.2 Describe your approach to member education and outreach regarding EPSDT including the use of the tracking system described in H.1 above and any innovative/non-traditional mechanisms. Include: How you will conduct member education and outreach regarding EPSDT including any innovative/non-traditional methods that go beyond the standard methods; How you will work with members to improve compliance with the periodicity schedule, including how you will motivate parents/members and what steps you will take to identify and reach out to members (or their parents) who have missed screening appointments (highlighting any innovative/non-traditional approaches); and How you will design and monitor your education and outreach program to ensure compliance with the RFP. H.3 Describe your approach to ensuring that providers deliver and document all required components of EPSDT screening.	10
				Subsection J:		s	Subsectio	n J:	
15	4	Appendix AA	42-3	See Below:		J. J. J.	.4: Renu .3: Chang .5: Renur	ible Points: Changed from 50 to 15 points ged points from 7.5 to 5 points ed mbered as J.3 ged points from 2.5 to 5 points nbered as J.4 ged points from 10 points to 2.5 points	
						s	ee Below	r:	

Change #	Addendum	RFP Section #	Page #		Original RFP Text			Revised RFP Language	
				Proposal Section and Page Number	PART II: TECHNICAL APPROACH	Total Possible Points	ı		
					Section J: Member Materials (Section 12 of RFP)	50	Proposal Section and Page Number	PART II: TECHNICAL APPROACH	Total Possible Points
					J.1 Describe proposed content for your member educational materials) and attach a examples used with Medicald or CHIP populations in other states.	7.5	Number	Section J: Member Materials (Section 12 of RFP)	15
					J.2 Describe how you will ensure that all written materials meet the language requirements and which reference material you anticipate you will use to meet the sixth (6th) grade reading level requirement.	2.5		J.1 Describe proposed content for your member educational materials) and attach a examples used with Medicald or CHIP populations in other states.	5
					J.3 Describe your process for producing Member ID cards and information that will accompany the card. Include a layout of the card front and back. Explain how you will ensure that a Member receives a new Member ID Card whenever there has	2.5		J.2 Describe how you will ensure that all written materials meet the language requirements and which reference material you anticipate you will use to meet the sixth (6th) grade reading level requirement.	2.5
					been a change in any of the information appearing on the Member ID Card. J.4 Describe your strategy for ensuring the information in your provider directory is accurate and up to date, including the types and frequency of monitoring activities and how often the directory is updated.	2.5		J.3 Describe your strategy for ensuring the information in your provider directory is accurate and up to date, including the types and frequency of monitoring activities and how often the directory is updated.	5
				Poposal Section and Page Number	PART II: TECHNICAL APPROACH Possible Points J.5 Describe how you will fulfill internet presence and Web site requirements, including. Your procedures for up-dating information on the Web site. Your procedures for up-dating information on the Web site. Your procedures for up-dating information on the Web site. Your procedures for up-dating information on the Yeb site. Your procedures for up-dating information on the Yeb site. In the procedures for up-dating information on the Yeb site. The procedures, tools and reports you will use to track all interactions and transactions conducted via the Web site activity including the timeliness of response and resolution of said interaction/transaction.		Poposal Section and Page Number	PART II: TECHNICAL APPROACH J.4 Describe how you will fulfill Internet presence and Web site requirements, including: · Your procedures for up-dating information on the Web site; · Your procedures for monitoring e-mall inquiries and providing accurate and timely responses; and · The procedures, tools and reports you will use to track all interactions and transactions conducted via the Web site activity including the timeliness of response and resolution of said interaction/transaction.	le
16	4	Appendix AA	63	Subsection See Bell				tion T: T: Cost Proposal Total Possible Points 550 r" at the end of the page	

Change #	Addendum	RFP Section #	Page #	Original RFP Text	Revised RFP Language
				Proposal Section T: Cost Proposal Section T: Cost Proposal Shall be completed on a Microsoft Excel spreadsheet (Attachment E) and the proposal shall also include provide a naretive with all pricing assumption, etc. Proposers should note that the Department is seeking to award the contract to a Proposer based on a fixed price. Proposers are directed to specify an actuarially sound per member per monit (PMPMI) rate by category of assistance using State Fiscal Year 2011 and 2012 data. Only Contract Year 1 of Attachment E will be evaluated and scored. See Section 21.20.4 of the RFP. Cost Analysis: 1: Proposers with the average PMPM for all categories of assistance in the first quartile, scoring shall be determined as follows: Lowest Proposed Cost/Proposed Cost X 550	Section T: Cost Proposal Section T: Cost Proposal Shall be completed on a Microsoft Excel spreadsheet (Attachment E) and the proposal shall also include provide a narrative with all pricing assumption, etc. Proposers are directed to specify an actuarially sound per member per month (PMPMT) rate by category of assistance using State Fiscal Year 2011 and 2012 data. Only Contract Year 1 of Attachment E will be evaluated and scored. See Section 21.20.4 of the RFP. Cost Analysis: 1: Proposers with the average PMPM for all categories of assistance in the first quartile, scoring shall be determined as follows: Lowest Proposed Cost/Proposed Cost X 550; or
17	4	4.1.6.10	13	Provider Services Manager to coordinate communications between the Health Plan and its members. There shall be sufficient Member Services staff to enable members to receive prompt resolution of their problems or inquiries, and appropriate education about participation in the DBP.	Provider Services Manager to coordinate communications between the Health Plan and its providers . There shall be sufficient Provider Services staff to enable members to receive prompt resolution of their problems or inquiries, and appropriate education about participation in the DBP.

Change #	Addendum	RFP Section #	Page #	Original RFP Text	Revised RFP Language
18	4	5.3	16	Any adjusted rates must continue to be actuarially sound and will require an amendment to the Contract that is mutually agreed upon by both parties.	Any adjusted rates must continue to be actuarially sound as determined by DHH's actuarial contractor and will require an amendment to the Contract that is mutually agreed upon by both parties.
19	4	7.6.1	31	The primary care dentist may practice in a solo or group practice or may practice in a clinic (i.e. Federally Qualified Health Center (FQHC) or Rural Health Clinic (RHC) or outpatient clinic. The Health Plan shall provide at least one (1) full time equivalent (FTE) primary care dentist per five thousand (5,000) Health Plan members. DHH defines a full time primary care dentist as a provider that provides dental care services for a minimum of thirty-two (32) hours per week of practice time. The Health Plan shall require that each individual primary care dentist shall not exceed a total of five thousand (5,000) Medicaid linkages in all Health Plan's in which the primary care dentist may be a network provider.	The primary care dentist may practice in a solo or group practice or may practice in a clinic (i.e. Federally Qualified Health Center (FQHC) or Rural Health Clinic (RHC) or outpatient clinic. The Health Plan shall provide at least one (1) full time equivalent (FTE) primary care dentist per three thousand (3,000) Health Plan members. DHH defines a full time primary care dentist as a provider that provides dental care services for a minimum of thirty-two (32) hours per week of practice time. The Health Plan shall require that each individual primary care dentist shall not exceed a total of three thousand (3,000) Medicaid linkages in all Health Plan's in which the primary care dentist may be a network provider.
20	4	10.1.1	49	Be available Monday through Friday from 7 am to 5 pm Central Time to address non-emergency provider issues and on a 24/7 basis for non-routine prior authorization requests;	Be available Monday through Friday from 7 am to 5 pm Central Time to address non-emergency provider issues requests;
21	4	10.1.3	49	Provide for arrangements to handle emergent provider issues on a 24/7 basis;	Provide for arrangements to handle emergent in-network and out-of-network provider issues on a 24/7 basis;
22	4	10.2.2	50	The provider access component of the toll-free telephone line must be staffed between the hours of 7am-7pm Central Time Monday through Friday to respond to provider questions in all areas, including but not limited to prior authorization requests, provider appeals, provider processes, provider complaints, and regarding provider responsibilities. The provider access component must be	The provider access component of the toll-free telephone line must be staffed between the hours of 7am-7pm Central Time Monday through Friday to respond to provider questions in all areas, including but not limited to prior authorization requests, provider appeals, provider processes, provider complaints, and regarding provider responsibilities.

Change #	Addendum	RFP Section #	Page #	Original RFP Text	Revised RFP Language
				staffed on a 24/7 basis for prior authorization requests.	
23		12.4.3	61	 All contents of the welcome packet are considered member education materials and, as such, shall be reviewed and approved in writing by DHH prior to distribution according to the provisions described in this RFP and the Dental Benefit Program Companion Guide. Contents of the welcome packets shall include those items specified in the Contract. The welcome packet shall include, but is not limited to: A welcome letter highlighting major program features and contact information for the Health Plan; A Member Handbook; The Health Plan Member ID Card (if mailed under a separate mailing; and A Provider Directory when specifically requested by the member (also must be available in searchable format on-line). 	 All contents of the welcome packet are considered member education materials and, as such, shall be reviewed and approved in writing by DHH prior to distribution according to the provisions described in this RFP and the Dental Benefit Program Companion Guide. Contents of the welcome packets shall include those items specified in the Contract. The welcome packet shall include, but is not limited to: A welcome letter highlighting major program features and contact information for the Health Plan; A Member Handbook; and A Provider Directory when specifically requested by the member (also must be available in searchable format on-line).
24	4	21.20.4	139	1 st sentence: The cost proposal will be evaluated based on the composite proposed capitation rate. The proposed capitation rates for each Category of Assistance for which a bid is required as specified in Attachment E.	1 st sentence: The cost proposal will be evaluated based on the composite actuarially determined rate range provided to the Department by its actuarial contractor. The proposed capitation rates for each Category of Assistance for which a bid is required as specified in Attachment E.
25	4	Glossary		Not Applicable	Allied professional - Allied health professionals are health care practitioners with formal education and clinical training who are

Change #	Addendum	RFP Section #	Page #	Original RFP Text	Revised RFP Language
					credentialed through certification, registration and/or licensure. They collaborate with physicians and other members of the health care team to deliver high quality patient care services for the identification, prevention, and treatment of diseases, disabilities and disorders.
26	4	Glossary		Not Applicable	Paramedical - A person trained to assist medical professionals and to give emergency medical treatment.
27	4	Glossary		Not Applicable	<u>Professional</u> – A licensed expert and individual whom has specialized knowledge in a field which one is practicing professionally; i.e. dentists, doctors, etc.
28	4	Attachment C	181	10) Effective Date 3-1-2012 12) This contract may be terminated by either party upon giving thirty (30) days advance written notice to the other party with or without cause but in no case shall continue beyond the specified termination date.	10) Effective Date 3-1-2013 12) This contract may be terminated by DHH upon giving sixty (60) days advance written notice to the other party with or without cause but in no case shall continue beyond the specified termination date.